

North Caldwell BOE

TOM FALCO
Director, Buildings & Grounds

TEL: (973) 228-0510 X1216
FAX: (973) 228-0913

Dear Gentlemen,

In 2007 we switched to the Ultra Chem. Floor Care System hoping to meet 3 primary objectives.

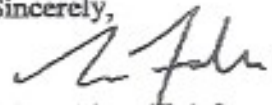
- 1) Eliminate the need for floor stripping each summer, saving us time when time is at a premium.
- 2) Reducing our chemical costs dramatically.
- 3) Going Green

This floor care program has met both of our objectives. By eliminating stripping floors, we have saved 40% in time.

Because we are now top coating each summer, we've reduced our total finishing costs by 60%.

Additionally we feel the Ultra Pearl finish gives us a deep clean shine, with durability unmatched by any other finishes. Also all the products including Cleaner / Conditioner used on the floors and other surfaces are environmentally sound, and have helped us to meet our goals of going green.

Sincerely,



Tom Falco, Dir. of B&G

Date: April 27, 2009

Location: No Caldwell BOE - Handwritten School

Total Square Feet of Hard Floor: 31778

KEY: 2000	Square Feet Per Gallon of Floor Finish
3500	Square Feet Top Scrub of Floor Finish
1200	Square Feet Per Gallon of Stripper

Strip: 31778 Square Feet X 1.5 Strippings = 47667 Square Feet to be Stripped ÷

1200 Square Feet Per Gallon = 39.7 Gallons Needed

Order: 45 Gallons of Stripper

Finish: 31778 Square Feet X 5 Coats = 158890 Square Feet of Finish Needed ÷

2000 Square Feet Per Gallon = 79.4 Gallons Needed

Order: 85 Gallons of Finish

Top Scrub: 31778 Square Feet X 3 Coats = 95334 Square Feet of Finish Needed ÷

3500 Square Feet Per Gallon = 27.2 Gallons Needed

Order: 30 Gallons of Finish

\$598⁵⁰
Total

Total Cost Next year

Total Cost First year

Total \$2765⁰⁰

Remarks: <u>RUBY STRIPPER (9 PAILS) @ 12⁹⁵ GAL.</u>	<u>\$582⁷⁵</u>
<u>PEARL FINISH (17 PAILS) @ 19⁹⁵ GAL.</u>	<u>\$1695⁷⁵</u>
<u>NEUTRALIZER (2 GAL) @ 20³⁵ GAL</u>	<u>40⁷⁰</u>
<u>CLEANER/CONDITIONER (8 GAL) @ 27⁹⁵ GAL</u>	<u>223⁶⁰</u>
<u>Q128 CLO/DISINFECT (8 GAL) @ 27⁹⁵ GAL</u>	<u>223⁶⁰</u>

(Use other side of sheet if necessary)